



**British Training**

**People Management & Team Leadership Strategies for Building High-  
Performance Teams Training Course**

**#LD7627**

# **People Management & Team Leadership Strategies for Building High-Performance Teams Training Course**

## **Introduction:**

In today's fast-paced and dynamic work environment, effective People Management & Team Leadership are critical skills for driving organizational success. The British Training Center is proud to present this comprehensive training course, designed to equip professionals with the tools and strategies needed to lead teams with confidence and inspire peak performance. Whether you are an experienced manager or an emerging leader, this program will provide you with actionable insights to enhance your leadership capabilities and foster a collaborative, motivated, and high-performing team culture.

## **Training Objectives and Impact:**

### **By the end of this program, participants will be able to:**

- Understand the core principles of effective people management and team leadership.
- Develop strategies to motivate and engage team members for optimal performance.
- Enhance communication skills to foster collaboration and resolve conflicts effectively.
- Build and sustain high-performing teams through trust and accountability.
- Apply leadership techniques to adapt to diverse team dynamics and challenges.
- Implement performance management tools to evaluate and improve team outcomes.
- Cultivate emotional intelligence to lead with empathy and influence.

## **Targeted Competencies and Skills:**

- Leadership and decision-making.
- Emotional intelligence and empathy.
- Conflict resolution and negotiation.
- Communication and active listening.
- Team motivation and engagement.
- Performance management and feedback delivery.

## **Target Audience:**

### **This program is tailored for:**

- Managers and team leaders seeking to enhance their leadership skills.
- Emerging leaders preparing for managerial roles.
- HR professionals responsible for team development and performance.
- Project managers aiming to improve team collaboration and productivity.
- Entrepreneurs and business owners managing growing teams.

## **Course Content:**

### **Unit One - Foundations of People Management & Team Leadership:**

- Understanding the role of a leader in modern organizations.
- Key differences between management and leadership.
- The importance of emotional intelligence in leadership.
- Building trust and credibility within teams.
- Identifying and leveraging individual team member strengths.
- Setting clear expectations and goals for team success.

### **Unit Two - Communication and Collaboration in Teams:**

- Mastering active listening and effective communication techniques.
- Facilitating open and transparent team discussions.
- Resolving conflicts constructively and maintaining team harmony.
- Encouraging collaboration and knowledge sharing.
- Adapting communication styles to diverse team members.
- Using feedback as a tool for continuous improvement.

### **Unit Three - Motivating and Engaging Teams:**

- Understanding the psychology of motivation in the workplace.
- Designing recognition and reward systems to boost morale.
- Creating a positive and inclusive team culture.
- Empowering team members through delegation and autonomy.
- Addressing demotivation and disengagement effectively.
- Aligning individual goals with organizational objectives.

### **Unit Four - Building High-Performance Teams:**

- Stages of team development and how to navigate them.
- Strategies for fostering trust and accountability.
- Encouraging innovation and creative problem-solving.
- Managing remote and hybrid teams effectively.
- Overcoming common challenges in team dynamics.
- Measuring and enhancing team performance.

### **Unit Five - Leadership in Action: Practical Applications:**

- Case studies of successful team leadership in various industries.
- Role-playing scenarios to practice leadership skills.
- Developing a personal leadership action plan.
- Leveraging technology for team management and collaboration.
- Continuous learning and self-improvement as a leader.
- Preparing for future leadership challenges and opportunities.