

# Strategic Vision and Transformational Leadership - Advanced Business Excellence Training Course

#LD7328

# Strategic Vision and Transformational Leadership - Advanced Business

## **Excellence Training Course**

## Introduction:

Navigating the complexities of modern organizational success demands more than technical expertise—it requires strategic foresight and adaptive leadership. The British Training Center, renowned for its innovative approach to professional development, presents this comprehensive program designed to equip leaders with the tools to drive sustainable growth. By blending evidence-based methodologies with real-world applications, this course bridges the gap between theory and practice, empowering professionals to lead with confidence in an ever-evolving global landscape.

## **Training Objectives and Impact:**

## By the end of this program, participants will be able to:

- Formulate and execute long-term business strategies aligned with organizational goals.
- Apply data-driven decision-making frameworks to solve complex challenges.
- Foster a high-performance culture through effective team leadership.
- Navigate global market dynamics and leverage opportunities for competitive advantage.
- Design innovative business models to adapt to disruptive trends.
- Communicate vision and strategy with executive-level clarity and influence.
- Manage organizational change while maintaining stakeholder alignment.

#### **Targeted Competencies and Skills:**

- Strategic Thinking.
- Emotional Intelligence.
- Conflict Resolution.
- Financial Acumen.
- Stakeholder Engagement.
- Innovation Management.

## **Target Audience:**

## This program is tailored for:

- Senior executives and C-suite leaders.
- Mid-level managers transitioning to strategic roles.
- Entrepreneurs scaling their businesses.
- Government and NGO leaders driving policy or operational change.
- HR professionals focused on leadership development.

#### **Course Content:**

## Unit One - Foundations of Strategic Leadership:

- Defining strategic leadership in a global context.
- Analyzing the interplay between vision, mission, and values.
- Assessing organizational strengths, weaknesses, and market positioning.
- Case study: Lessons from Fortune 500 strategy pivots.
- Tools for scenario planning and risk mitigation.

#### Unit Two - Data-Driven Decision Making:

- Leveraging big data and analytics for strategic insights.
- Building KPIs that align with long-term objectives.
- Overcoming cognitive biases in decision-making.
- Workshop: Simulating boardroom-level strategy debates.

## Unit Three - Leading High-Performance Teams:

- Psychological principles of motivation and engagement.
- Designing agile team structures for rapid execution.
- Conflict resolution techniques for cross-functional teams.
- Role-play: Managing underperformance without demoralizing talent.

## Unit Four - Innovation & Disruptive Business Models:

- Identifying signals of industry disruption.
- Blue Ocean vs. Red Ocean strategy frameworks.
- Prototyping and testing innovative ideas with lean methodologies.
- Case study: Tech unicorns and their scaling strategies.

#### Unit Five - Financial Mastery for Non-Finance Leaders:

- Interpreting balance sheets and cash flow statements.
- ROI calculation for strategic initiatives.
- Budget allocation for innovation vs. core operations.
- Exercise: Building a 5-year financial roadmap.

## Unit Six - Global Market Dynamics & Expansion:

- Cultural intelligence in international negotiations.
- Managing geopolitical risks in supply chains.
- Localization vs. standardization strategies.
- Simulation: Entering an emerging market.

## Unit Seven - Stakeholder Communication & Influence:

- Crafting compelling narratives for diverse audiences.
- Persuasion techniques for securing executive buy-in.
- Managing media and public relations during crises.
- Workshop: Delivering TED-style strategic presentations.

#### Unit Eight - Leading Organizational Transformation:

- Change management models (Kotter, ADKAR).
- Overcoming resistance to digital transformation.
- Aligning legacy systems with future-ready processes.
- Case study: Post-merger integration challenges.

#### Unit Nine - Ethical Leadership & Sustainability:

- Balancing profit with ESG (Environmental, Social, Governance) goals.
- Designing ethical AI implementation frameworks.
- Crisis leadership during reputational challenges.
- Debate: Shareholder vs. stakeholder capitalism.

## **Unit Ten - Personal Leadership Branding:**

- Developing executive presence and thought leadership.
- Building a digital footprint for industry influence.
- Creating legacy through mentorship and succession planning.
- Final project: Presenting a personalized leadership manifesto.